



# Office Capabilities

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Bob Pielsticker  
Matt Reese  
Dylan Seibert  
Hannah Mazur

Intern - Ryan Collett

# Meet the team



**Bob Pielsticker, SIOR**

SVP | Director -  
Tulsa, Fayetteville & Little Rock



**Matt Reese, SIOR, CCIM**

First Vice President



**Dylan Seibert, SIOR, CCIM**

Senior Associate



**Hannah Mazur**

Associate

## 5-year team transaction history

**415+**

Transactions completed

**50**

Total sales

**2.75m+SF**

Transaction volume

**365**

Total leases

**\$500m+**

Total consideration

## Local Recognition

### NAIOP Deal of the Year Awards

2015 - Office Sale of the Year

2018 - Office Sale of the Year

2021 - Office Lease of the Year

2022 - Office Lease of the Year

2023 - Office Lease of the Year

2024 - CREC-OKC Office Lease of the Year

# Team Experience

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**Bob Pielsticker, SIOR**

SVP | Director - Tulsa, Fayetteville & Little Rock

Bob Pielsticker, SIOR is the Senior Vice President | Director of Advisory and Transaction Services for Tulsa, Fayetteville & Little Rock. In this role, he is responsible for the strategic direction and performance of the company's Advisory Services business lines, including leasing, sales and property management. As a player/coach, Bob leads a four-person occupier team in Oklahoma with three brokers in Tulsa and one in Oklahoma City. Over the course of his career, Bob has established himself as one of the premier experts in the Tulsa and Oklahoma City office markets and is highly respected in Oklahoma's commercial real estate and broader business communities. As a 25-year veteran of CBRE, Bob joined Trammell Crow Company in 1998 leading the OK/AR industrial division. He began his real estate career in 1985 in valuation and eventually owned a national firm appraising more than \$1b in assets.



**Dylan Seibert, SIOR, CCIM**

Senior Associate

Dylan Seibert joined CBRE in 2019 as an Associate focusing on occupier services in the office sector. Dylan is part of a four-person team in Oklahoma with three brokers in Tulsa and one broker in Oklahoma City. Prior to joining CBRE, Dylan specialized in B2B sales before joining a Dallas, TX oil and gas technology startup in a project management role. His professional experience paired with his background in Division 1 college athletics, has equipped Dylan with the work ethic, time management, problem solving skills and customer service that will ensure that he provides his clients with the best experience possible.



**Matt Reese, SIOR, CCIM**

First Vice President

Matt Reese, SIOR, CCIM is a First Vice President in the CBRE Tulsa, OK office specializing in Office and Industrial Occupier Services. Matt is part of a four-person team in Oklahoma with three brokers in Tulsa and one in Oklahoma City. Matt began his career with CBRE in 2008 serving as Asset Manager for various clients throughout a 1 million SF+ portfolio across multiple asset classes. In 2010, Matt helped initiate a highly experienced brokerage team strictly dedicated to tenant representation services for local, regional, and national office and industrial occupiers.



**Hannah Mazur**

Associate

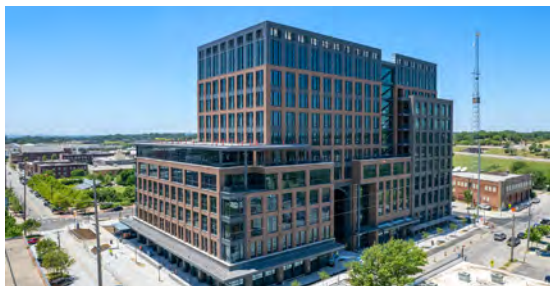
Hannah Mazur joined CBRE in May of 2023 as an Associate specializing in occupier services within the office sector. She is part of a four-person team in Oklahoma with three brokers in Tulsa and one in Oklahoma City. Hannah graduated with honors from the University of Oklahoma's Price College of Business, earning a Bachelor of Business Administration in Management and a minor in entrepreneurship. Prior to joining CBRE, Hannah interned in commercial real estate with a successful Investment Sales team, where she learned the importance of customer relations, work ethic, and time management. She also completed three internships in the banking sector, gaining experience in Marketing, IT, and Loans. These roles enhanced her knowledge and highlighted the value of effective communication, efficiency, and community involvement, equipping her to provide excellent service to her clients.



# Notable Tulsa Transactions

**CBRE**

## Office


**222 N Detroit**

<b>Location</b>	222 N Detroit Ave
<b>Client / SF</b>	Helmerich & Payne / ±111,445 SF
<b>Client / SF</b>	Crowe & Dunlevy / ±34,042 SF
<b>Client / SF</b>	Coterra / ±17,228 SF


**Santa Fe Square**

<b>Location</b>	521 E 2nd St
<b>Client / SF</b>	Vital Energy / ±77,697 SF
<b>Client / SF</b>	Hall Estill / ±46,284 SF
<b>Client / SF</b>	CBRE, Inc. / ±9,891 SF
<b>Client / SF</b>	JPMorgan Chase / ±9,438 SF


**Eastgate Metroplex**

<b>Location</b>	14002 E 21st St
<b>Client / SF</b>	Radnet / ±69,814 SF
<b>Client / SF</b>	Zayo / ±40,941 SF


**Boulder Towers**

<b>Location</b>	1437 S Boulder Ave
<b>Client / SF</b>	Great American Insurance / ±51,839 SF
<b>Client / SF</b>	Kimley Horn / ±5,514 SF
<b>Client / SF</b>	Presidio / ±3,055 SF


**One Technology Center**

<b>Location</b>	100 S Cincinnati Ave
<b>Client</b>	Great American Insurance
<b>SF</b>	±48,156 SF


**Road Science**

<b>Location</b>	6502 S Yale Ave
<b>Client</b>	Direct Energy Svces
<b>SF</b>	±47,381 SF

# Notable Tulsa Transactions

**CBRE**

## Office



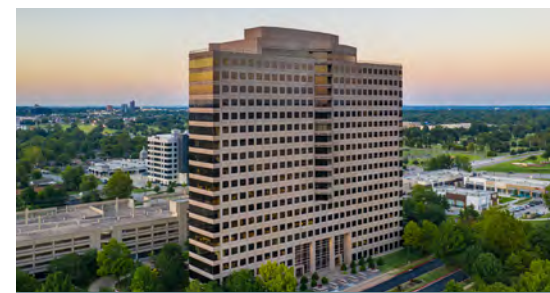
Kensington Business Center

<b>Location</b>	1950 E 71st St
<b>Client</b>	DISH Network
<b>SF</b>	±29,055 SF



Williams Tower I

<b>Location</b>	One W 3rd St
<b>Client</b>	Benham/Haskell
<b>SF</b>	±28,173 SF



One Warren Place

<b>Location</b>	6100 S Yale Ave
<b>Client / SF</b>	NGL Energy Partners / ±26,647 SF
<b>Client / SF</b>	Hubbell / ±9,978 SF
<b>Client / SF</b>	Symmetry / ±3,705 SF



Corporate Woods

<b>Location</b>	4500 S 129th E Ave
<b>Client</b>	Phillips 66
<b>SF</b>	±18,441 SF



21 N Greenwood - Tulsa

<b>Location</b>	21 N Greenwood Ave
<b>Client</b>	Pray Walker
<b>SF</b>	±12,538 SF



American Bank Plaza

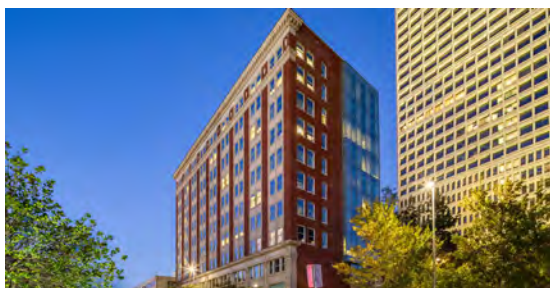
<b>Location</b>	6060 American Plaza
<b>Client</b>	USI Insurance Svcs
<b>SF</b>	±3,087 SF



# Notable OKC Transactions

**CBRE**

## Office


**Braniff Building**

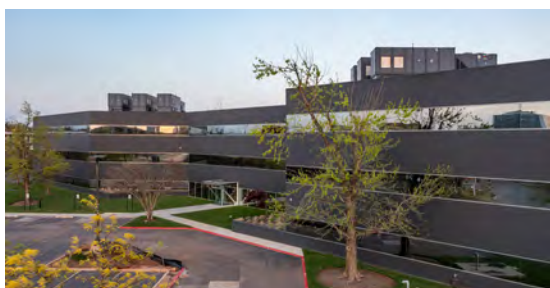
<b>Location</b>	324 N Robinson Ave
<b>Client</b>	Crowe & Dunlevy
<b>SF</b>	±78,869 SF
<b>Transaction Type</b>	Lease


**BOK Park Plaza**

<b>Location</b>	499 W Sheridan Ave
<b>Client</b>	Gable Gotwals
<b>SF</b>	±20,869 SF
<b>Transaction Type</b>	Lease


**Oklahoma Tower**

<b>Location</b>	210 Park Ave
<b>Client</b>	Verizon
<b>SF</b>	±7,071 SF
<b>Transaction Type</b>	Lease


**Enterprise Plaza**

<b>Location</b>	5600 N May Ave
<b>Client</b>	Liberty Dental
<b>SF</b>	±6,996 SF
<b>Transaction Type</b>	Lease


**Charter Commons Office Park**

<b>Location</b>	312 NW 13th St
<b>Client</b>	Galt Foundation
<b>SF</b>	±4,640 SF
<b>Transaction Type</b>	Sale

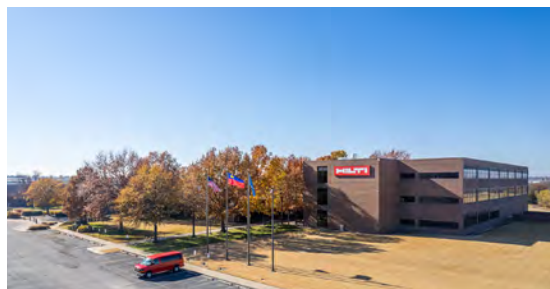

**Lakepointe Towers**

<b>Location</b>	4013 NW Expressway
<b>Client</b>	Advanced Wound Therapy
<b>SF</b>	±4,353 SF
<b>Transaction Type</b>	Lease

# Notable Transactions

**CBRE**

## Investment Sales



Hilti Campus - Tulsa

Location	5404 S 122nd E Ave
Client	Hilti
SF	±400,100 SF
Total Consideration	\$23,000,000



Cathedral District Office Portfolio- Tulsa

Location	6 Buildings
Client	CDOP, LLC
SF	±94,000 SF
Total Consideration	\$8,400,000



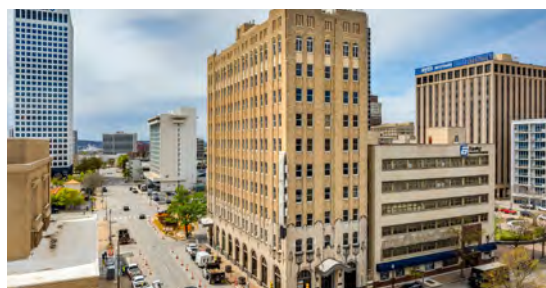
Gates Building - Tulsa

Location	323 E Reconciliation Way
Client	Gates Building TIC
SF	±28,000 SF
Total Consideration	\$7,500,000



Rustic Cuff Building - Tulsa

Location	5202 S Harvard Ave
Client	HTCB, LLC
SF	±35,000 SF
Total Consideration	\$5,000,000



624 Boston - Tulsa

Location	624 S Boston Ave
Client	624 Boston TIC
SF	±72,253 SF
Total Consideration	\$4,500,000



8:10 Building - Tulsa

Location	810 S Cincinnati Ave
Client	First Presbyterian Church of Tulsa
SF	±83,958 SF
Total Consideration	\$2,100,000

# Who we represent **CBRE**

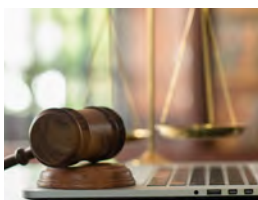




# Specialized property & industry types

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## Asset & industry focused



Law Firms



Medical Office



Energy



Tech , Media & Communications



Flexible Space



Data Center

## Occupier services

- Flexible Space Solutions
- Labor Analytics
- Location Incentives
- Portfolio Strategy
- Lease Administration
- Project Management
- Facilities Management
- Workplace Solutions
- Occupancy Management
- Change Management
- Financial Consulting
- Energy & Sustainability

## Investor services

- Corporate Capital Markets
- Property Management
- Property Sales
- Project Management
- Banking and Financial Services
- Evaluation Services
- Debt & Loan Valuation
- Appraisal Management
- Experience Services
- Loan & Portfolio Services
- Debt & Structured Finance
- Investment Accounting & Reporting

# In a Snapshot

## 2023 Oklahoma Business Statistics

\$699.9M Transaction Value	<b>Property Sales</b>	<b>Property Leasing</b>
	Total Value <b>\$345.6M</b>	Total Value <b>\$354.3M</b>
299 Employees*	Transactions <b>150</b>	Transactions <b>500</b>
	<b>Property Management</b>	
2 Offices	Square Feet <b>9.3M</b>	
	Valuation & Advisory Assignments <b>1,050</b>	
	Project Management Contract Value <b>\$20M</b>	



\* Including GWS employees

## 2023 Global CBRE Business Statistics

### At a Glance

\$31.9B  
2023 Revenue

130,000+  
Employees\*

100+  
Countries where  
CBRE serves clients

500+  
Offices

118 Years  
Continuous Operation  
in the U.S.

~90  
of the Fortune 100  
are clients

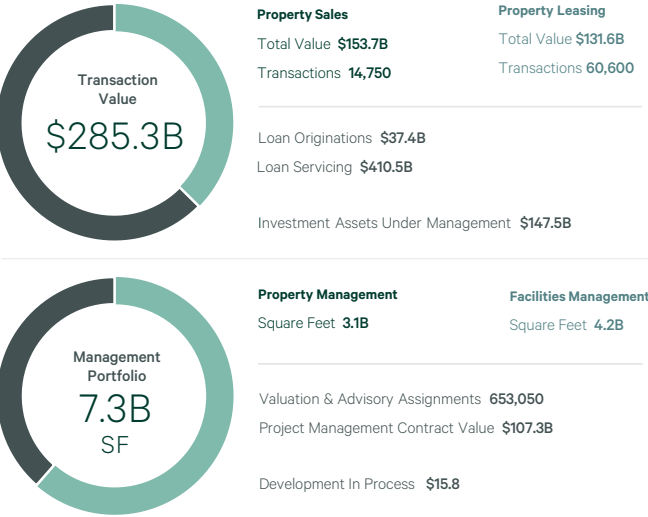
#135  
2023 Fortune 500 ranking

14 Years  
A Fortune's Most Admired  
Real Estate Company

### Our Business Segments

<b>Advisory Services</b> <ul style="list-style-type: none"><li>Advisory &amp; Transaction Services</li><li>Capital Markets</li><li>Property Management</li><li>Valuations</li></ul>	<b>Global Workplace Solutions</b> <ul style="list-style-type: none"><li>Facilities Management</li><li>Management Consulting</li><li>Project Management</li></ul>	<b>Real Estate Investments</b> <ul style="list-style-type: none"><li>Investment Management</li><li>Development Services (Trammell Crow Company)</li></ul>
2023 Revenue \$8.5B Fee Revenue \$8.4B Segment Operating Profit \$1.36B	2023 Revenue \$22.5B Fee Revenue \$8.9B Segment Operating Profit \$1.00B	2023 Revenue \$0.95B Segment Operating Profit \$0.24B

### 2023 Business Statistics



\* Including Turner & Townsend employees

## Our World-Class Aspiration

To be recognized among the world's best large companies.

## Our RISE Values

- Respect:** We act with consideration for others' ideas and share information openly to inspire trust and encourage collaboration.
- Integrity:** No one individual, no one deal, no one client, is bigger than our commitment to our company and what we stand for.
- Service:** We approach our clients' challenges with enthusiasm and diligence, building long-term relationships by connecting the right people, capital and opportunities.
- Excellence:** We focus relentlessly on creating winning outcomes for our clients, employees and shareholders.

## The Business Roundtable (BRT) Commitment

CBRE is signatory to <a href="#">BRT's commitment</a> to key stakeholders.	<b>Clients</b> Delivering value to our customers.	<b>Employees</b> Investing in our employees.	<b>Shareholders</b> Generating long-term value for shareholders.	<b>Business Partners</b> Dealing fairly and ethically with our suppliers.	<b>Communities</b> Supporting the communities in which we work.
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## Accolades

- Lipsey #1 brand for 23 consecutive years
- Ethisphere World's Most Ethical Companies eleven years in a row
- 3BL Media's 2023 Best Corporate Citizens list; five consecutive years on the list
- #3 on Barron's 100 Most Sustainable Companies
- FTSE4GOOD Eight consecutive years
- 2023 Energy Star Sustained Excellence Award; "Partner of the Year" for 16 consecutive years
- Named to the Forbes America's Best Employers for Diversity list
- Named to Bloomberg Gender-Equality Index for four years in a row
- Human Rights Campaign Leader in LGBTQ+ Workplace Inclusion and received a top score of 100 for the 10th consecutive year
- Rated #26 out of S&P 250 for investor transparency in 2022; top 10 for Code of Conduct
- Mortgage Bankers Association 2023 Organization DE&I award; second time receiving the award
- Forbes' Net-Zero Leaders list highest-ranked commercial real estate services company
- Kiplinger ESG 20; A top 20 company for meeting ESG challenges

## Corporate Responsibility

<b>People</b> An emphasis on diversity of talent in an equitable, safe and inclusive workplace that is guided by our RISE values.	<b>Planet</b> A sustainable, environmentally focused approach recognizing both the responsibility and the opportunity to influence the way buildings are built, sourced, managed, occupied and sold.	<b>Practices</b> An adherence to the highest standards of governance, ethics and compliance while providing exceptional outcomes.
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### [2022 Corporate Responsibility Report](#)





# How can we help?

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