

FOOD FACILITIES GROUP LOS ANGELES

THE FOUNDING LEADERS IN
FOOD REAL ESTATE

Specializing exclusively in the sales,
leasing, development, financing,
appraisal, & sale-leaseback of cold
storage, distribution and food
processing facilities nationally

CBRE



MARKET INSIGHT: WHY COLD STORAGE?

Today, the cold storage market is in hot demand. Spurred by the e-commerce grocery boom, rising needs for fresh and organic meals, and overall metro population growth, the market is projected to be worth \$19.69 billion nationally by 2025. California is home to the highest square footage of cold storage facilities. Yet, in the Los Angeles area, there is only less than 1% space available, coupled with a lack of speculative market compared to dry storage.

With cold storage warehouses operating at almost full capacity, growth companies will need to depend on public refrigerated warehouses (PRWs), or third-party providers, for storage and possible distribution of products. This link in the chain can bridge the gap between capital commitment to build out distribution infrastructure, which takes time and resources.

The Food Facilities Group Los Angeles specializes in discovering these rare, often off-market opportunities.

WHY OUR TEAM?



ART
RASMUSSEN



DAVID
NORRIE

CBRE's Art Rasmussen and David Norrie are the Pacific region's founding leaders in the Cold Storage and Food Processing sectors. Inspired by their niche passion for food-related real estate over 30 years ago, they established the very first national food-specialized business, planting the seed to grow the country's movement of temperature-sensitive, perishable, and frozen food products. The Los Angeles-based team offers a combined 60+ years of unparalleled market and transaction experience, which has earned them long-term partnerships with many impact companies across the world.

MARKET FOCUSED

CBRE



WITH OVER

\$6.5B

IN TOTAL TEAM TRANSACTIONAL
VALUE



FOR A TOTAL OF

63 MILLION

SQUARE FEET



520

FOOD RELATED
TRANSACTIONS



3 DECADES

OF EXPERIENCE
IN LOCAL & NATIONAL
FOOD REAL ESTATE



LET US DEVELOP YOUR
CONNECTIONS IN THIS
CHANGING INDUSTRIAL
FOOD MARKET BY
**SOLVING COMPLEX
BUSINESS PROBLEMS
AND BUILD A DISTINCT
ADVANTAGE**



EXPERTISE & POWERFUL CONNECTIONS

In real estate, it's crucial to have a finger on the pulse of the current market. The Food Facilities Group LA is in constant contact with owners and tenants; they know us, and they trust us. We leverage our industry and economic development contacts to stay ahead of the market. As a result, we're able to identify opportunities first and pass along that valuable information to our clients. **We are unsurpassed in our expertise, transaction volume, project experience and market knowledge. We expertly service e-commerce players into the grocery and food distribution markets.**

FOOD INDUSTRY FOCUSED

Food facilities are all we handle. There is no time spent with other industries, just a singular focus on food manufacturing, cold storage, grocery and foodservice operators.

Accordingly, our clients benefit from the synergy of everything we know and do. There is rarely a food requirement we don't touch. If there's the slightest chance a requirement may work for your building, you will see it. We have the depth of knowledge characteristic of industry insiders, with the strategic and thorough approach of seasoned brokers.

NATIONAL & LOCAL PRESENCE

We operate with no dilution of time, expertise and focus. Our national foothold enables us to permeate markets all over the country to reach tenants and landlords. We have the ability to place strategic calls resourcing our existing proprietary database of 14,150+ nationally. Despite our prolific presence, we're able to execute at the local level with an appreciation for the nuances of the market.

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FOOD FACILITY SERVICES



FOOD FACILITY SPECIALIZATION

- » Refrigerated warehousing
- » Cold storage distribution
- » Freezer and cooler distribution
- » Food processing
- » Industrial bakeries, dairies, tri-temp food warehouses, bottling plants, canneries, public refrigerated warehousing, and USDA approved facilities
- » Dry food distribution



REAL ESTATE SERVICES

- » Facility disposition and leasing
- » Tenant representation
- » Cold storage and food processing retrofitting
- » Build-to-suits & dry-to-cool warehouse conversions
- » Investment sales
- » Sale-leaseback transactions
- » Economic Incentives
- » Valuation and consultation



OUTSOURCING OF PUBLIC REFRIGERATED WAREHOUSES (PRWS)

- » Build growth companies by fulfilling the link in the chain between food industry producers, e-tailers, retailers, distributors and the end consumer
- » Short list of potential spaces based on requirements
- » Decision criteria, weighting & scoring method
- » Decision and contract negotiation

FEATURED CLIENTS

PUBLIC REFRIGERATED WAREHOUSES

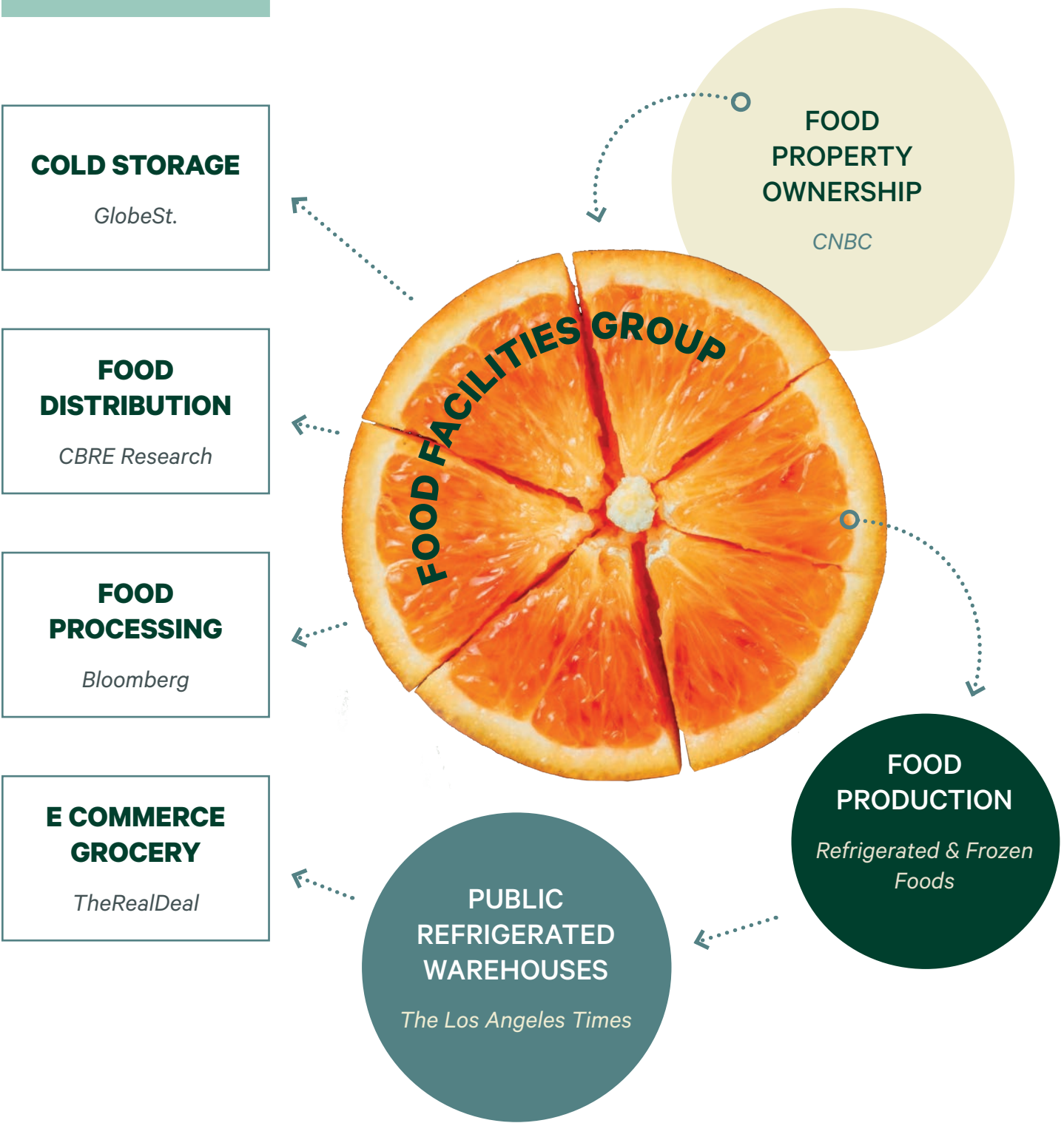

FOOD DISTRIBUTION


FOOD PROPERTY OWNERSHIP



FOOD PRODUCTION


FEATURED PRESS



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