

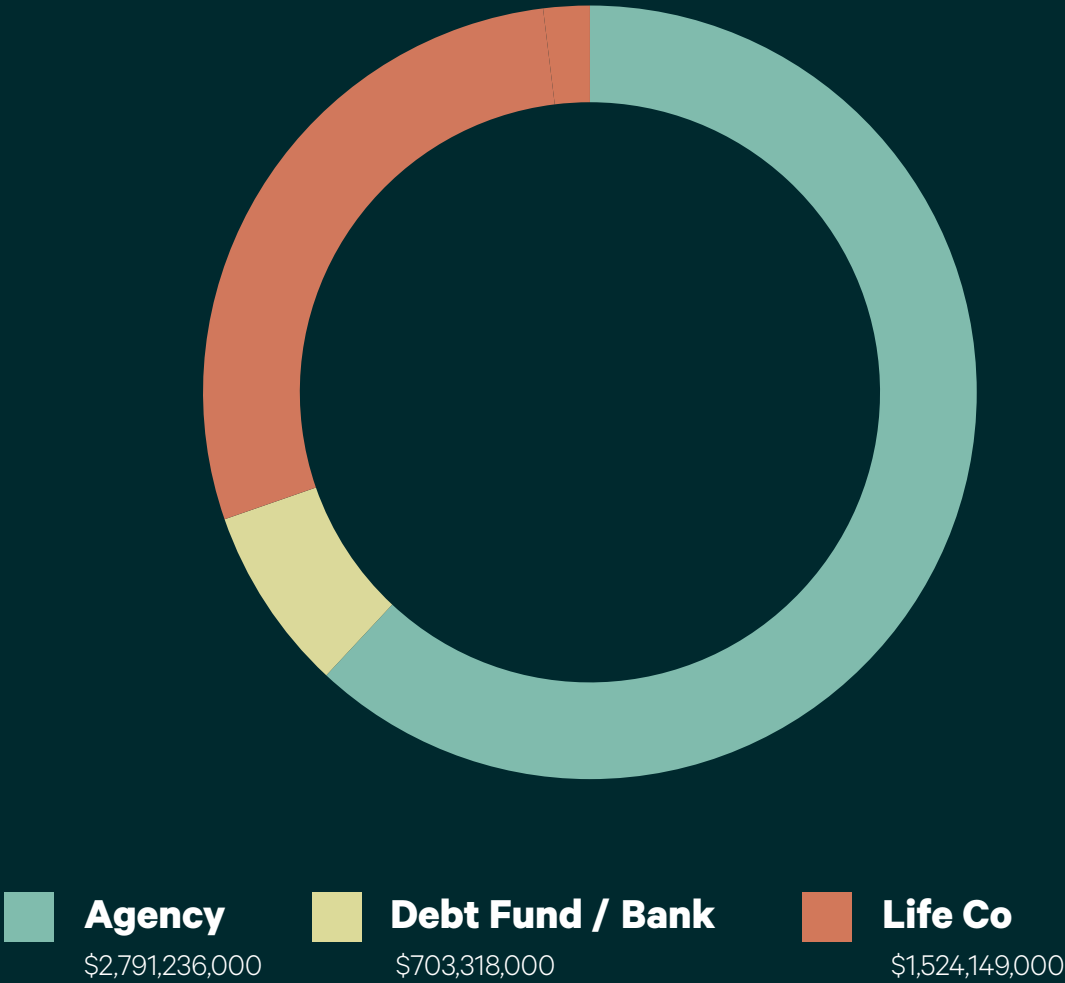
CBRE

CBRE Carolinas Debt & Structured Finance



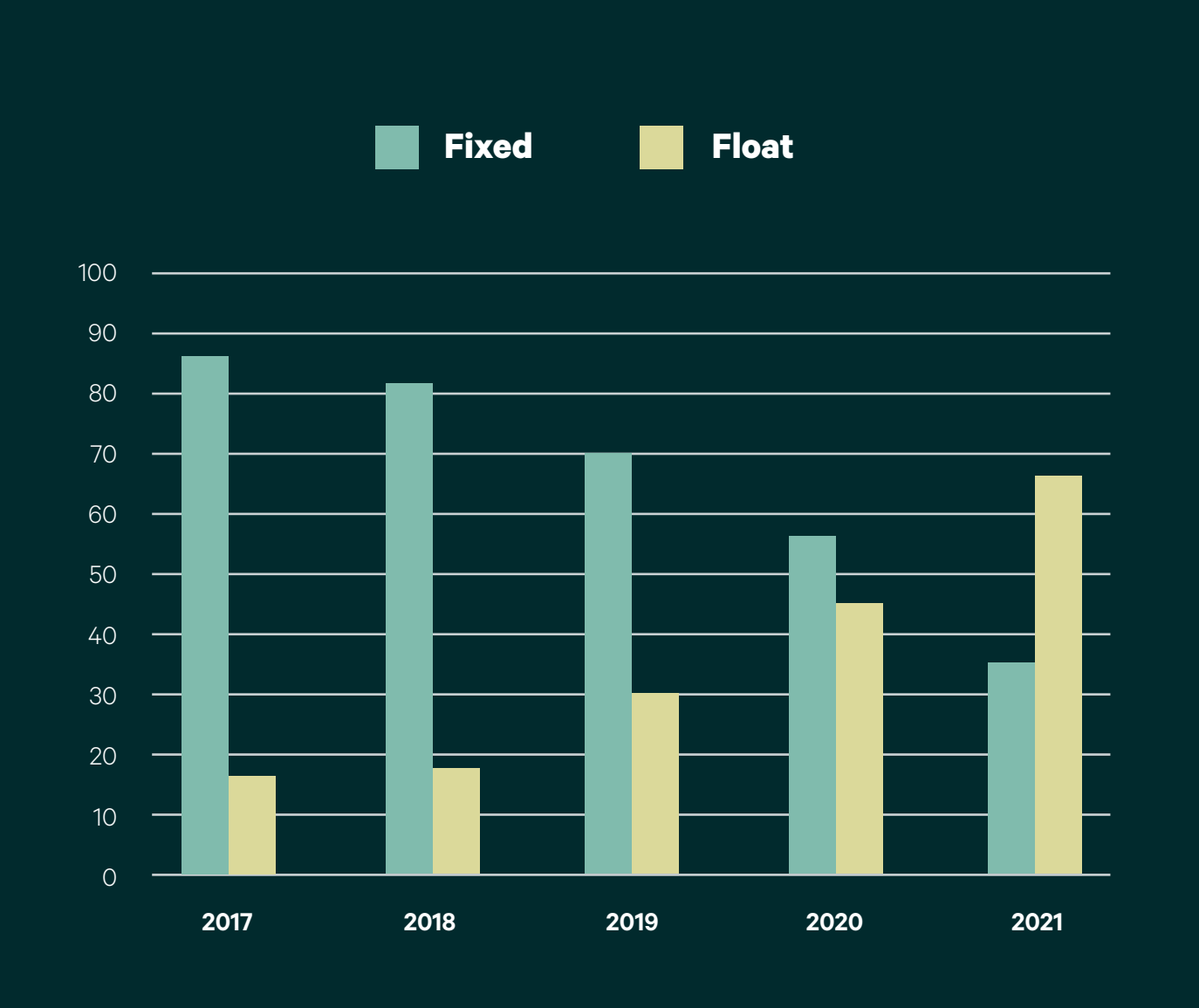
CBRE Carolinas Production Since 2017

Lender Profile	Loans Closed	Volume
Agency	96	\$2,791,236,000
Debt Fund / Bank	15	\$703,318,000
Life Co	44	\$1,524,149,000
Total	155	\$5,018,703,000

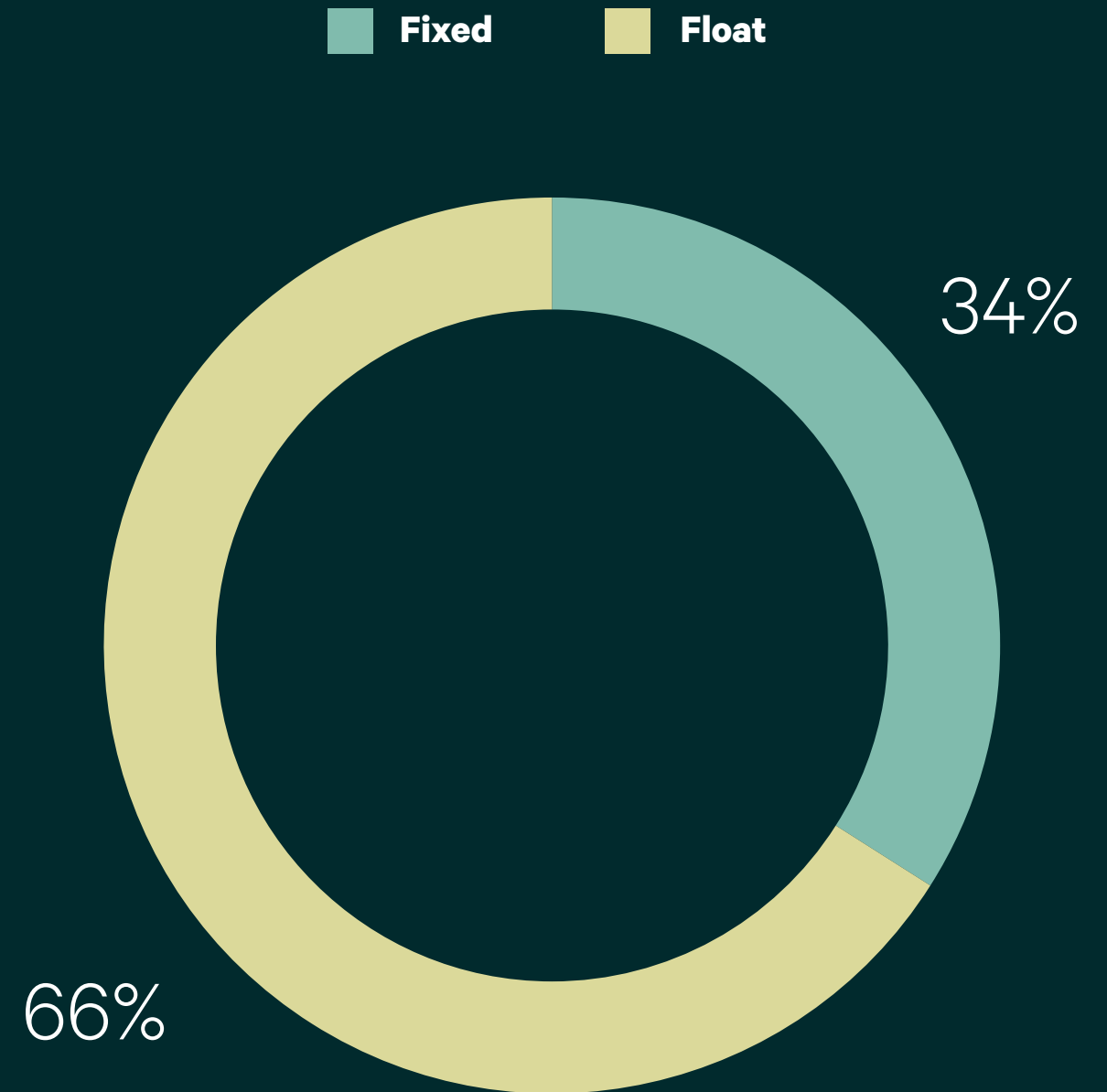


CBRE Carolinas Production Since 2017

Year	Fixed	Float
2021	34%	66%
2020	56%	44%
2019	70%	30%
2018	82%	18%
2017	84%	16%



CBRE Carolinas Production in 2021



CBRE Carolinas Production in 2021

Over

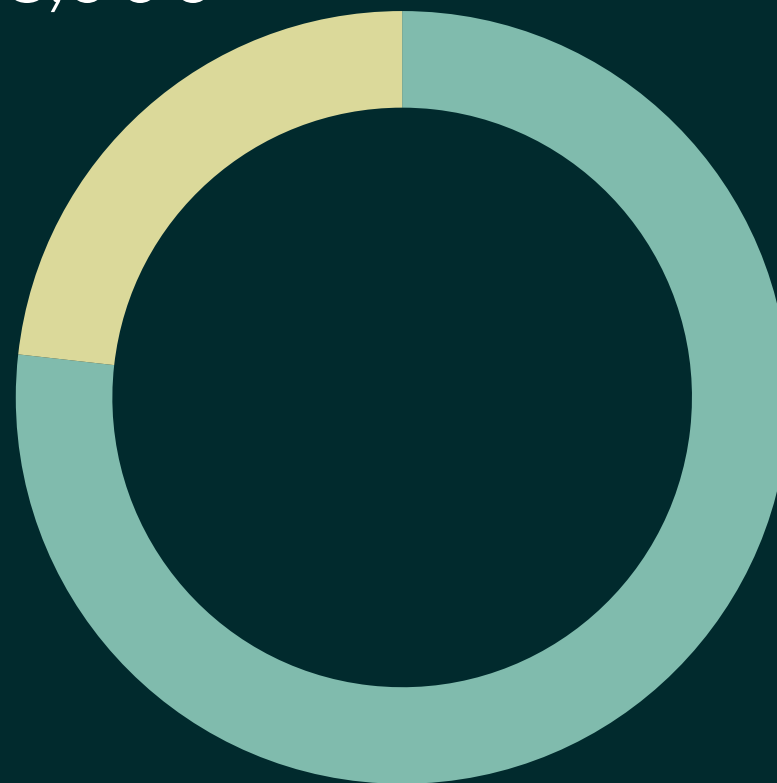
\$2.2B

in transaction volume



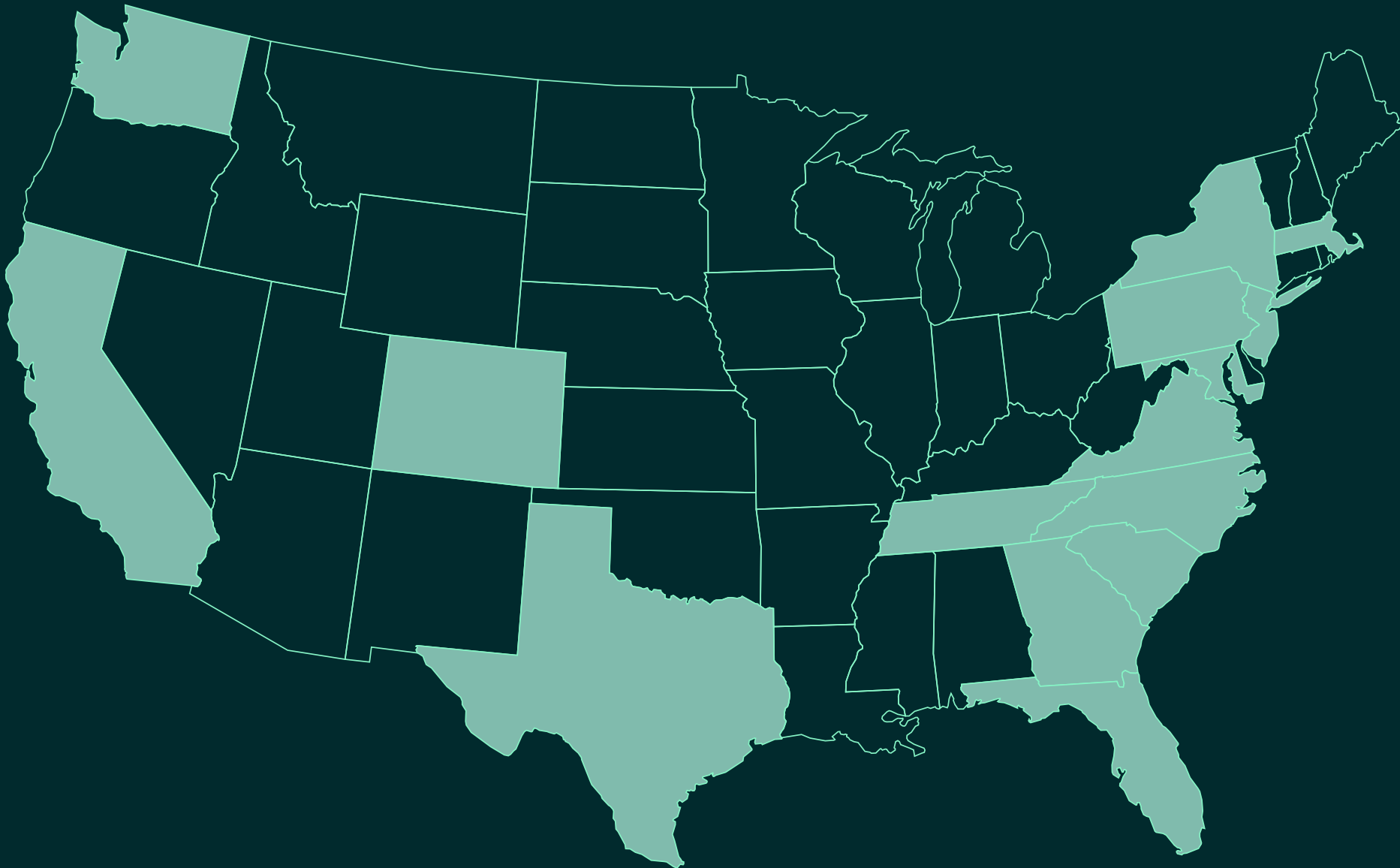
■ Conventional ■ Structured

\$515,418,000



\$1,704,137,000

Carolinas Multifamily DSF



Highlights

155

Separate Transactions

33

Different Lenders

15

States

47

Clients

Case Studies



The Village at Commonwealth

Loan Amount	\$208M
Term	5 Year
LTV	75%
LTC	150%
Refinance	
Lease Up	



Uptown 550

Loan Amount	\$140M
Term	5 Year
LTV	70%
LTC	125%
Refinance	
Lease Up	



Verde Vista Ph I & II

Loan Amount	\$72M
Term	5 Year
LTV	86%
LTC	80%
Acquisition	
Value Add	

Case Studies



One Brown

Loan Amount	\$66M
Term	5 Year
LTV	92%
LTC	68%
Refinance	
Lease Up	



The Jasper

Loan Amount	\$155M
Term	11 Year
LTV	55%
LTC	70%
Refinance	
Lease Up	



Lago

Loan Amount	\$87M
Term	5 Year
LTV	75%
LTC	115%
Acquisition	
Value Add	

Case Studies



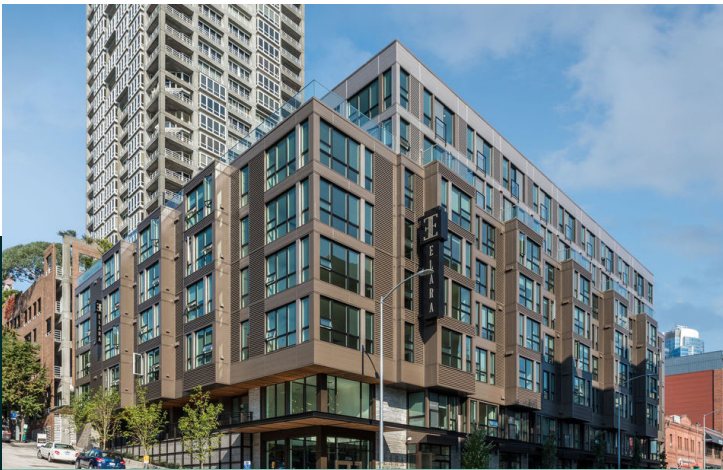
Vistas of Port Jefferson

Loan Amount	\$76M
Term	10 Year
LTV	65%
LTC	63%
Acquisition	
Lease Up	Active Adult



Ascend Portfolio & Cedar Pointe

Loan Amount	\$274M
Term	7 Year
LTV	65%
LTC	60%
Acquisition	
Value Add	



JDA Facility

Loan Amount	\$225M
Term	15 Year
LTV	65%
LTC	85%
Refinance	
Lease Up	

Thank You



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