



VALUATION & ADVISORY SERVICES

CBRE

Property & Transaction Tax Services

Full-spectrum services that maximize savings

We offer full coverage property and transaction tax services, providing clients with the greatest opportunity for savings.

Our Services

Assessment & Appeal Services

Using proprietary market data and research tools, our team is best equipped to review assessor values, prosecute appeals and achieve maximum results. As part of our appeal services, we assist with the preparation of annual tax estimates for our clients.

Pre-Acquisition & Pre-Development Due Diligence

Knowing what the property tax burden is going to be after acquisition and/or development is the most important item in the future operating budget. We take the guesswork out of understanding the potential burden by providing a robust due diligence report with the latest local market information.

Property Tax Payment Services

Managing the property tax payment function can be burdensome to real estate holders. We offer a sustainable solution in all 50 states.

Real Estate Transaction Tax

In many states, real estate transfer taxes may apply on the transfer of real property. We can help minimize the transfer tax as well as obtain refunds for overpayment.

Business Personal Property Compliance & Consulting

Our compliance specialists excel in preparing and filing business personal property tax returns in every state that levies a personal property tax.

Property Taxes:



Are often the **single largest operating expense** for commercial real estate



Directly **affect leasing capabilities** and impact tenants



Can lessen **recovery shortfalls** and **increase earnings**



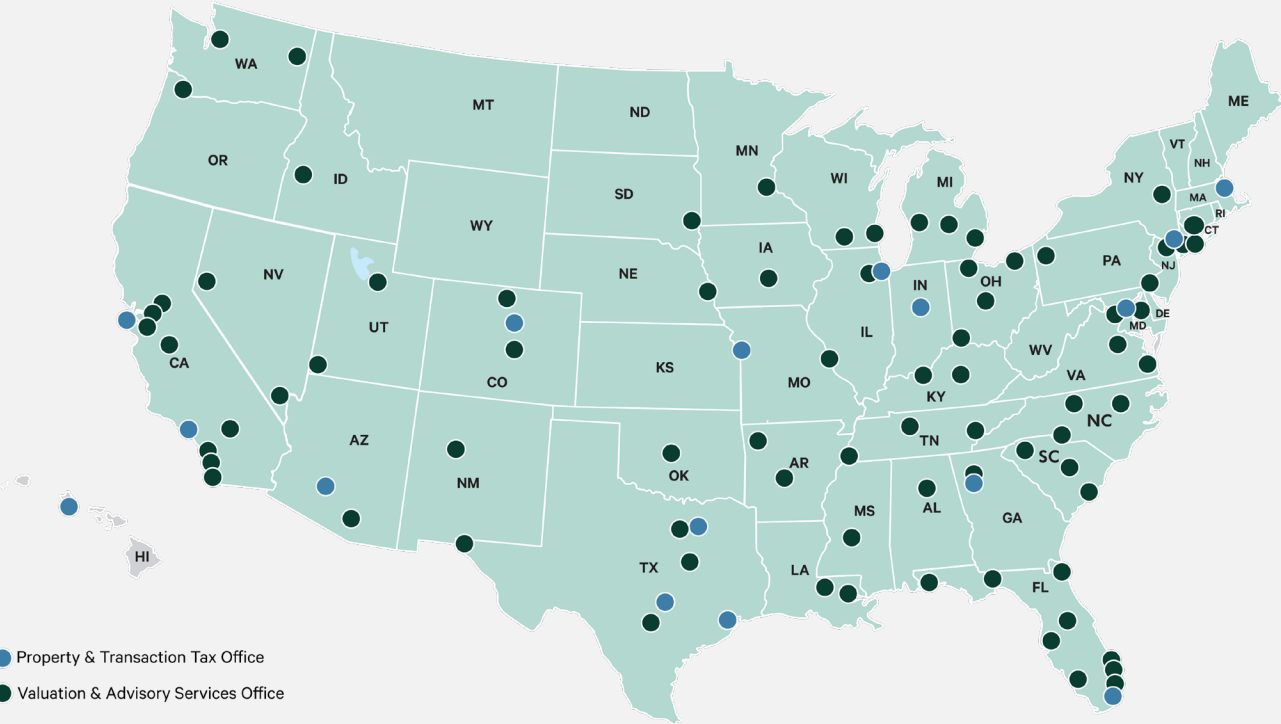
Affect **underwriting assumptions**

Property Types

Office | Retail | Industrial & Logistics | Hotels | Multifamily | Mixed-Use

Unmatched National Footprint

With 90 offices across the country our scale provides you with unmatched portfolio coverage and a national network of property tax experts.



Partner with the Global Leader in Real Estate Services



1 2020 Global Business Activity Statistics
2 Excludes affiliates, strategic alliances and affiliate employees
3 Source: Real Capital Analytics 2020 Statistics

The CBRE Property Tax Difference

Being a part of the leading global real estate services firm isn't just an accolade, it provides distinct benefits to our property tax clients – including access to exclusive data and insights.

		CBRE	Other Firms
Third-Party Data Providers (Costar, REIS, etc.)	<i>Independent subscription-based databases</i>	✓	✓
Proprietary CBRE Data Platforms Valuation View	<i>Database of professionally vetted sales comparables and rental surveys</i>	✓	
CBRE Econometric Advisors	<i>Exclusive market data and forecasting tools accessed by subscription only</i>	✓	
Valuation & Advisory Services 3,000+ Global Professionals	<i>Industry-Leading Local Valuation Expertise</i>	✓	
Advisory & Transaction Services 9,000+ Global Professionals	<i>Industry-Leading Sales and Leasing Market Knowledge</i>	✓	
Property Management 17,000+ Global Professionals	<i>Industry-Leading Local Market Knowledge</i>	✓	

Our property tax consultants liaison with CBRE professionals across all lines of business, obtaining unique market data and intelligence to best advise our clients.

When should you review your property taxes?

Property's assessed value is above purchase price

Assessments aren't addressing decline in value

Property's vacancy is higher than market vacancy

There is a change in property use

New construction or demolition

Property is located in a major city or county



Our Advantage

Our specialists are the preeminent property tax advisors in the country, offering expert tax strategies, appeals and abatements to achieve savings and refunds for our clients.



**Unmatched national
footprint**



**Global leader in real
estate**



**Specialized experts
with local connectivity**



**Full-spectrum services
that maximize savings**



**Industry-leading
market data and
intelligence**



**Premier suite of
integrated
technologies**

Single Point of Contact

Our Single-Point-of-Contact Strategy benefits our clients by saving time and money

Simplifying communications between multiple work sites and preventing duplication of efforts

Reporting the progress of the overall project to our clients and securing final approvals for appeals

Timing is driven by our client needs



How can we help?

CBRE



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Visit us online at cbre.com/valuation

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